

## MONTFORT INTERNATIONAL CONDAT DISTRIBUTOR







1-800-463-6668

## **FORMULATOR AND DEVELOPER SINCE 1854**







1854 Founded by François CONDAT

1949 Creation of a laboratory of research and control

1989 ISO 9001 certification Sealants for underground works

2004 Creation of production units in Brazil and China



2009 **ECOLABEL** certified *lubricants* 





1930 Manufacture of technical greases





Creation of a production subsidiary in the United States 1<sup>st</sup> biodegradable lubricants



Creation of the Health & Beauty division



Creation Condat Italie Creation Lubriscore Platinum level Ecovadis



## Montfort International Has Been Distributing Condat® Industrial Lubricants Since 2014

Condat has distinguished itself year after year with products offering reliability and performance

Over the past few years, Montfort International has made every effort to offer you a complete range of industrial lubricants, microlubrication equipment and fluids and liquid filtration equipment to meet all types of industrial operations. machining or processing of metals.

There is no reason not to get the best to boost your competitiveness and productivity. Feel free to use our services. We will be able to guide you in choosing the right product for your production.

For more information on our range of CONDAT® products:

montfort-international.com/en/industrial-lubricants-filtration/



#### Montfort International Ltd Team

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# Montfort-International, it's 6 specialties under one roof

CONDANDAGO

Montfort International is the distributor of Condat products for all of Eastern Canada. Our mission:

To help our customers become more productive by increasing the efficiency of their operations and the quality of their products while providing a safe environment for their workers.

#### Sawing & Cutting

Specialized in sawing and cutting since 1989, Montfort offers reliable bandsaw machines and bandsaw blades for all your metalworking needs. With the Ideal Bandsaw Blades, you will get the best "cost per cut" ever.

## Industrial Finishing & Deburring

Boost your productivity with effcient finishing and deburring systems to keep costs at a minimum and help prepare parts more quickly for the next production operation.

## Industrial Lubricants & Liquid Filtration

Whether it's for metal machining, cutting or grinding, Montfort can provide you with the best lubricant and equipment for your environmental, budget and/or performance requirements.

#### **Industrial Equipment**

Montfort International is a leading distributor of industrial machineries, tools, equipment and accessories. An overview of our range of products: welding machines, conveyor systems, equipment for machining aluminum, drilling tools and more.

## Machine Safeguarding & Modular Guard Systems

Manufacturing factories, machine shop, tooling machines, automatization, robotics and logistics are the main fields of application for our machine guarding and modular guard systems. We provide a full design, build & installation service.

## Technical Services, Spares & Repairs

For routine maintenance, installation and start-up assistance, planned outages or complex repairs, turn to Mecapro Field Service for prompt, professional single-source services, no matter where you are located.





## Montfort, An Experienced Company





## Did you know that Montfort International has been in the field since 1989?

We began our operations on September 25, 1989. Our founder, Raymond Thériault, had already been active for several years in the tooling and industrial equipment industry.



#### **Complete and Varied Inventories**

Montfort invests a lot of time and ressources to find the best products and equipment. Our inventories, available in large quantities, allow us to quickly find the perfect product for your needs.



#### A Global Presence

Montfort buys and sells on all continents. Our products are found in more than 120 countries! Our location in the heart of Quebec City gives us the opportunity to ship very quickly. Orders on our most popular products are delivered in less than 24 hours.



#### Industrial, Institutional and Commercial Customers

We are present in all manufacturing environments. We also supply products and services for various public and parapublic institutions and organizations (Hydro-Québec, Energir, etc.) as well as municipalities, trade schools, universities, among others.





## Montfort, An Experienced Company





#### Technical Advisors for All Regions of Quebec, Ontario and Eastern Canada

Montfort's customer service does not end with the purchase of a product. Our mobile team of technicians and electromechanics will always be at your service, whether for maintenance, installation or start-up of your machines, analysis and diagnosis of problems, relocation of machines and even more.



#### A Turnkey Service

At Montfort International, we strive to optimize our customers operations, reduce their production costs and provide a safe environment for their team. Our multidisciplinary team stands out from the competition by meeting your specific needs with tailor-made solutions, equipment and tools notorious for their reliability and excellent value for money.



## We Make Sure To Meet Many Safety and Industrial Standards

Industry standard regulations change from country to country. Trust Montfort International to advise you on the appropriate product for your country's standards. Equipment and products meet one or more of these standards: CA, CSA, CE or CUL.



#### We Are on The Lookout for New Technologies

We are committed to staying at the forefront of all new technological and industrial innovations, which allows us to offer effective advice and equipment as well as a wider range of products.





## **OUR VALUES**



#### **Build to last**

Achieve **responsible performance** that takes into account social and environmental issues and share our experience and know-how of more than 165 years.



## Responsible

**Develop** respectful and ethical solutions and to improve our stakeholders' awareness of our **respective responsibilities** towards the planet.



### **Company in motion**

Ensure the sustainability of our Group through a strategy of **innovation**, **diversification** and **specialization** and to guarantee our customers and employees **a continuous progress dynamic**.



## Relationship quality

Place **people** at the heart of our exchanges and enable **effective collaboration** and the **fulfilment** of our employees, partners and customers.







## **OUR EXPERTISE**

### **MULTI-SPECIALIST**

► A global and technical offer



30

technologies and know-how in formulation pastes, vanishing fluids, greases, oils, emulsions...



42

markets and specific application fields wire drawing, tunnelling, forging, glass, metalworking, steel industry...



CONDAT DISTRIBUTOR

4 000 product references



Internationally recognized on technical markets: tunnel boring machines, wire drawing...





# Guiding you towards RESPONSIBLE PERFORMANCE



- Improve your productivity
- Reduce your consumption
- Respect people and the Environment





## **CONCRETE SOLUTIONS** FOR YOUR BUSINESS



## Water



Metal working

## **Fire**



Steel Glass Forge Heat Treatment

Earth



Maintenance Tunnelling

Air



Wire drawing

Preserve the 4 elements





# INNOVATION OUR 5<sup>TH</sup> ELEMENT

## THE DNA OF A MULTI-SPECIALIST





Dedicated teams organized by market Sales, marketing, R&D



Exchange of best practices and multi-market developments



Innovation: 15% of turnover generated by products less than 3 years old



Innovations based on eco-design principles









## **METALWORKING**

## ENSURE EFFICIENT COOLING AND BOOST YOUR COMPETITIVENESS

Efficient and innovative lubricants to guarantee the protection of people and respect for the environment

#### **OUR COMMITMENTS**



- Reduce tool wear
- Reduce fluid consumption
- Reduce maintenance downtime
- Improve working environment
- Offer more neutral formulas: products free of DCHA, secondary amines, or formaldehyde-releasing.
- Use renewable raw materials preferably

#### **YOUR APPLICATIONS**

- Machining
- Cold heading
- Stamping
- Tube forming

#### **OUR OFFER**

Solubles, neat oils, vanishing oils, application materials...





## METALLURGY, **INDUSTRY**

## **ENSURE HIGH-PERFORMANCE LUBRICATION** IN EXTREME CONDITIONS

Technical solutions to guarantee the safety of people and installations

#### **OUR COMMITMENTS**



- Decrease tool wear and breakage
- Extend drain intervals
- Reduce your fluid consumption
- Offer FM and MSHA certified safety and also biodegradable fluids

#### YOUR APPLICATIONS

- Steel Industry
- Aluminium
- Materials: insulation, wood panel

#### **OUR OFFER**

Fire-resistant fluids, technical greases, mold release agents, high-temperature chain oils...







## **GLASS INDUSTRY**

### **ENSURE OPTIMAL LUBRICATION AND** IMPROVE THE WORKING ENVIRONMENT

The right solution for each stage of the process to increase your productivity

#### **OUR COMMITMENTS**



- Reduce maintenance time
- Increase your productivity
- Optimize fluid consumption
- Use recyclable products
- Limit the environmental impact with more neutral formulas
- Secure and reduce the risk of fire

#### YOUR APPLICATIONS

- Container glass
- Flat glass
- Art glass
- Optical glass

#### **OUR OFFER**

Shear spray, scoop and delivery oils, mold release greases, graphite coatings, IS maintenance fluid, cutting oils, cooling fluids...





## **FORGING**

## ENSURE OPTIMAL LUBRICATION AND IMPROVE THE WORKING ENVIRONMENT

Tailor-made and turnkey solutions for all your applications with the best cost/performance ratio

#### **OUR COMMITMENTS**



- Preserve your tools
- Reduce maintenance downtime
- Optimize fluid consumption
- Limit the environmental impact with more neutral formulas
- Improve the working environment: graphite-free products
- Reduce the carbon footprint

#### YOUR APPLICATIONS

- Closed die
- Calibration
- Stamping
- Ring rolling
- Extrusion

#### **OUR OFFER**

Graphited oils and greases, aqueous graphite or graphite-free lubricants, glass coatings, effervescent tablets...





## **HEAT TREATMENT**

## **ENSURE CONTROLLED COOLING UNDER EXTREME CONDITIONS**

Advice and expertise to understand your challenges and provide you with effective and responsible solutions

#### **OUR COMMITMENTS**



- Control deformation and mechanical characteristics
- Reduce consumption
- Extend the service life of the baths in use
- Reduce emissions of volatile compounds
- Respect the operators and the environment

#### YOUR APPLICATIONS

- Massive quenching and surface hardening
- Batch, continuous & vacuum furnaces
- Open tank
- Patenting

#### **OUR OFFER**

Quenching oils and polymers, tempering fluids, protective fluids...





## **MAINTENANCE**

#### OPTIMISE THE ROLE OF THE LUBRICANT

A local sales network to provide you with the most suitable responsible and efficient lubricant

#### **OUR COMMITMENTS**



- Increase productivity
- Reduce tool wear and machine downtime
- Limit the amount of topping up
- Optimize consumption
- Limit the environmental impact with more neutral formulas

#### **YOUR BUSINESS**

- Agriculture
- Wood
- Construction
- Railway
- Granulation
- Mineral / careers

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- Transport
- Incineration
- Cardboard industry
- Agri-food
- Sugar cane

#### **OUR OFFER**

Hydraulic oils, oils for chains, blades, gears, reducers, transmissions, motors, biodegradable or Ecolabelcertified lubricants...





## **TUNNELLING**

#### MINIMISE ENVIRONMENTAL IMPACT

The highest performing and most environmentally friendly partner for fast and safe excavation



#### **OUR COMMITMENTS**



- Increase productivity
- Reduce machine downtime
- Expert support and advice
- Optimize consumption
- Safety of people and equipment

#### **YOUR TUNNELS**

- EPB
- Slurry
- Rock
- Micro-tunnelling

#### **OUR OFFER**

Tail shield sealant and pastes, main-bearing greases, fire-resistant fluids, foaming agents, biodegradable and non-polluting products...





## WIRE DRAWING

#### **ENSURE OPTIMUM LUBRICATION**





#### **OUR COMMITMENTS**



- Products free of borax, TiO<sub>2</sub>
- Draw faster
- Reduce the wear of the dies
- Reduce dust in the workshop
- Neutrality of the formulas

#### **YOUR APPLICATIONS**

- Steel wires
- Tubes
- Welding wires
- Galvanized
- Stranded
- Electric cables

Springs

#### **OUR OFFER**

Drawing soaps, surface treatments, drawing oils and greases, soluble lubricants, wiping charcoals, patenting products...



## MONTFORT INTERNATIONAL CONDAT DISTRIBUTOR





## COMMITTED TO RESPONSIBLE PERFORMANCE

